

NEWS RELEASE

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BARL Awarded Major Research Management Contract

HAMILTON – Hamilton’s Bay Area Research Logistics (BARL) has been awarded an initial three-year contract to handle all of the Canadian clinical trial storage and distribution for GlaxoSmithKline Inc. (GSK). This will involve storing and distributing pharmaceuticals and vaccines for approximately 25 research trials on an ongoing basis.

The contract has enabled BARL to expand its facilities by about 30 per cent and add more than two full-time employee equivalents to its current roster of employees.

“We’re proud that GSK has placed its confidence in us for management of its clinical trial storage and distribution in Canada,” says BARL business unit director Paul McCracken. “We have an ambitious plan for the growth of our company, and this contract puts us in a good position to bring on even more new customers from across Canada and the U.S.”

BARL is a division of Bay Area Health Trust, which operates a number of enterprises designed to generate profits, used to support health care and health care research in Canada. Established in 2007 with one clinical trial, BARL now manages more than 75 trials for hospitals, universities, research institutes, pharmaceutical and biotech companies, and health clinics across Canada and internationally. Its clinical trial logistics work has involved shipping products to more than 25 countries.

GSK is one of the world’s leading research-based pharmaceutical and healthcare companies. Ranked among the top 30 contributors to R&D in Canada across all industries, GSK invested \$11 million into 71 active clinical trials involving 2,718 patients across Canada in 2015.

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